

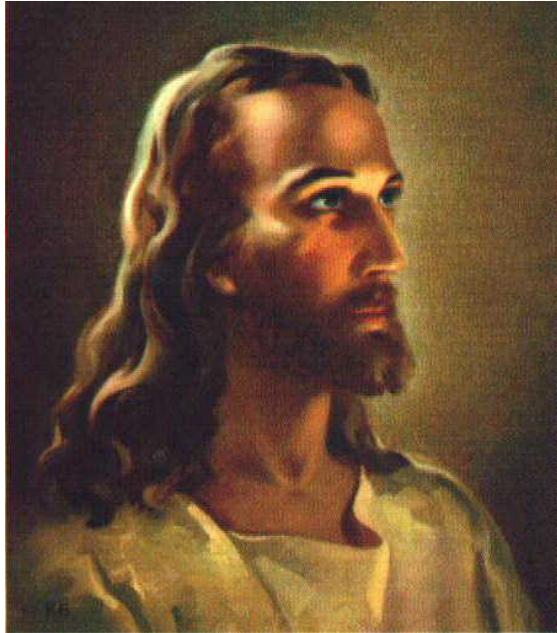
How to gain people?

Should we gain all people?

Should we gain

Him?

Grace



“if by grace, then it is no longer of works; otherwise grace is no longer grace.”

(Rom 11:6)

“Cursed is the ground for your sake; in toil you shall eat of it all the days of your life”

(Gen 3:17)

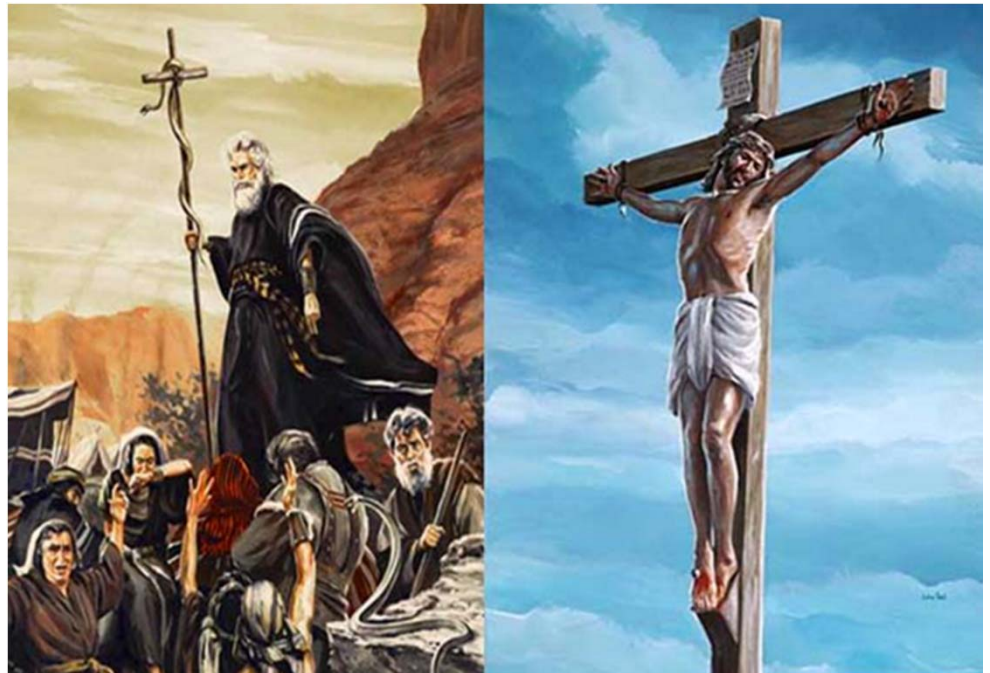
1. Behave like a Christian (Romans 12)

- Let love be without hypocrisy..
- ...If your enemy is hungry feed him, if he is thirsty give him a drink, for in so doing you will heap coals of fire on his head”
(Rom 12: 9-21)



2. Criticize with gentleness

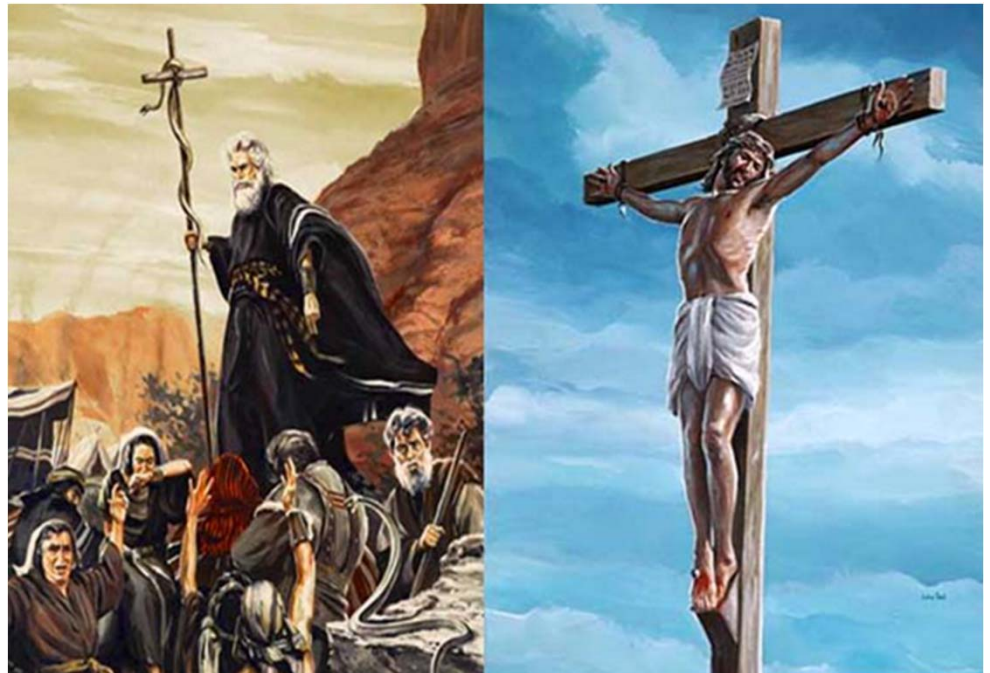
- **Negative Logic:**
you should not compare
between the bronze serpent
and ...
- **Negative Answer:**
I didn't compare...
- Don't stop at the negative logic, mention the positive logic
as well. It is part of the development of others.



2. Criticize with gentleness

Address the Topic not the person

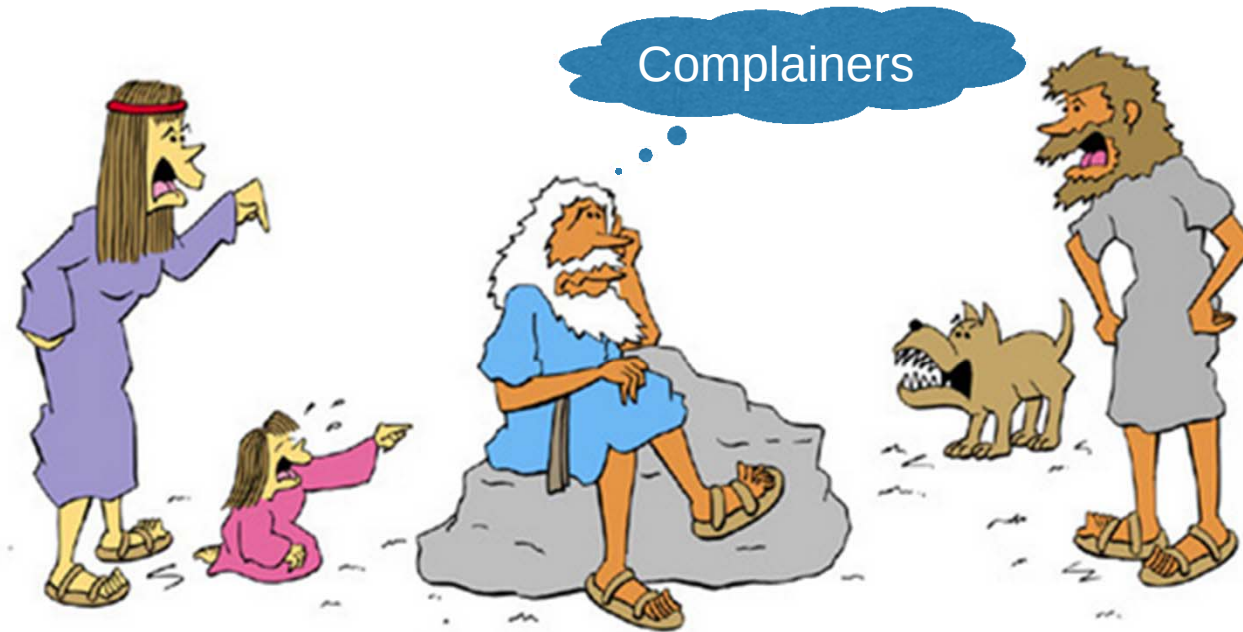
- **Positive Logic:**
Believe the comparison between the bronze serpent and...
- Answer:
Who did the bronze serpent heal? (who just sinned, who sinned sometime ago,...)
Today we are healed when we look at Him...





do we get discouraged sometimes?

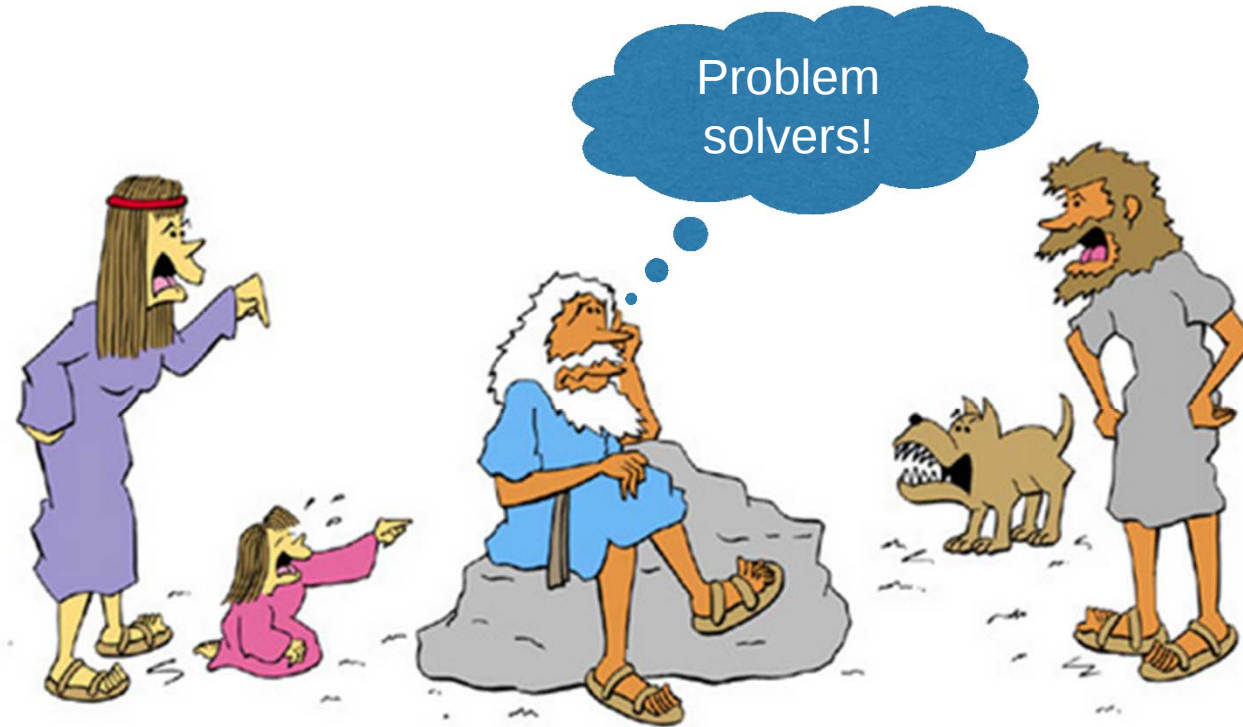
3 .Less Complaining More positive



The Israelites were constant complainers.

Too much complaining can make the person you are addressing starts making mistakes.

3 .Less Complaining More positive



The Israelites were constant complainers.

Come up with solutions/alternatives

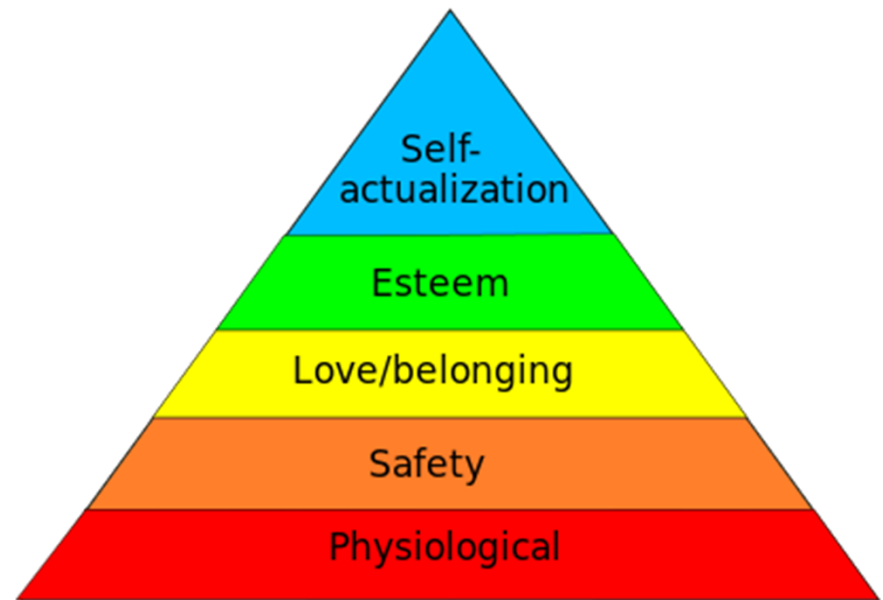
4. Who are you to judge another's servant? (Rom 14:4)

- “But through their fall, to provoke them to jealousy, salvation has come to the Gentiles. Now if their fall is riches for the world, and their failure is riches for the Gentiles, how much more their fullness!”
(Romans 11:11)



5. Maslow's Hierarchy of Needs

- Maslow missed the spiritual needs of people.
- Approach people at the right time.
- Serve them by serving their needs if you can.
- Family is the best support system.



Maslow's hierarchy

6. Deeds/Body Language that help gaining trust

- Open palms.



- Encourage people.
(Look at the white points in people not the black).

(Ava Shenouda)



- Active listening.

(sharing the pain of the day)

- When you talk, you are only repeating what you already know. But if you listen, you may learn something new.
Dalai Lama

7. Deeds/Body Language that help gaining trust

- Develop people

- Give.

Smile

kind word

Christmas gifts to the needy

a rose (Ava Shenouda)

(Anba Shenouda and the monk who attributed his work to others

90% - 10%)

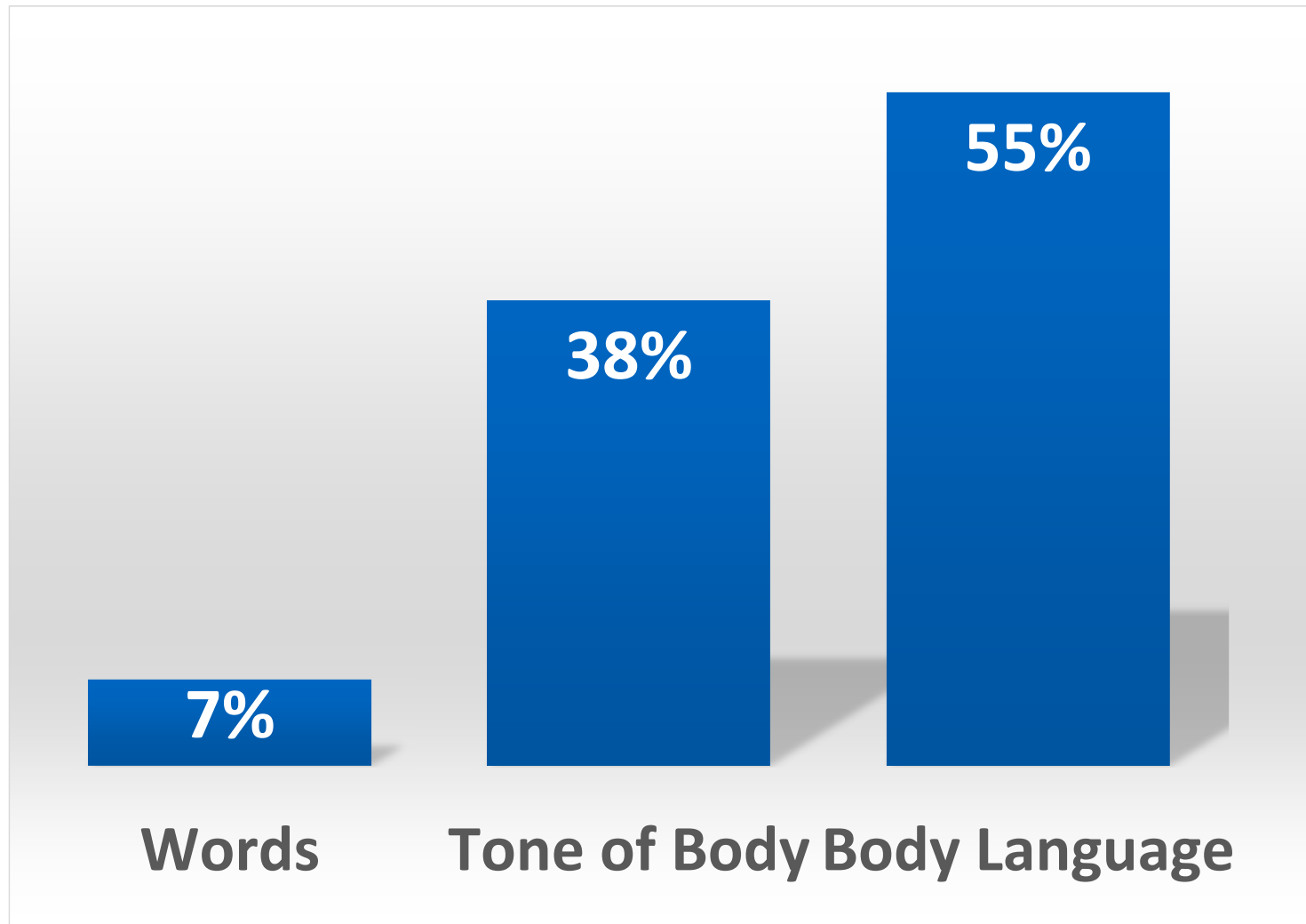


*H.H. Pope Shenouda III, 117th Pope of
Alexandria and the See of St. Mark*



“for the kingdom of God is not eating and drinking but righteousness and peace and joy in the Holy Spirit” (Rom. 14:17)

3 Non verbal ways to gain Trust



“Come to me all you who
labor and are heavy laden
and I will give you rest”
(Matt. 11:28)

